



March 26, 2020

To our customers,

Recently, in response to the COVID-19 pandemic, we have seen many companies in foodservice distribution make drastic changes to the way they conduct business. Prioritizing retail grocery chains over restaurants for the allocation of fresh meat and produce and increasing order minimums at the same time that their customers' business has fallen are just a few examples.

I want to reassure you that Wood Fruitticher has no intention of kicking you to the curb in your time of greatest need. We are committed now more than ever to prioritizing you, the customers that have chosen to partner with Wood Fruitticher. For 107 years, you have depended on us to be there for you with the products you need, when you need them, at a fair price. It is your loyalty that has made this company such a success. There is no way that we are going to abandon you during this crisis and God willing, we will be servicing your needs for the next 107 years.

This is nothing new for us. This is who we have always been. Wood Fruitticher is a family and you are our family too. We are all in this together and we are not all just going to survive this ordeal, we are all going thrive on the other side of it, together, like families do. Thank you for your support and please be safe.

Sincerely,

Ford Hamilton
President